









Social Impact Report &

### **Foreword**



KIIT TBI, over the years, has made a concerted effort to work towards fulfilling its mandate of "Empowering and Enabling the Innovation Ecosystem", and has supported more than 350+ Startups Supported, 170+ Patents Filed, more than 250+ Products and Technologies Reaching Commercialization and Startups Raised 13 billion+ in Private Investments.

The milestones achieved are due to the strong support from the Government of India including, DST, DBT, BIRAC, TDB, MSME, Meity, Invest India, Startup India, Startup Odisha, and the strong relationships that we built along this journey with the entire innovation community, our academia partners, investors, especially our innovators who have partnered with us as they sail through their entrepreneurship journey.

This is KIIT-TBI's first Social Innovation Impact Report and represents our commitment to transparency, accountability, performance and social responsibility.

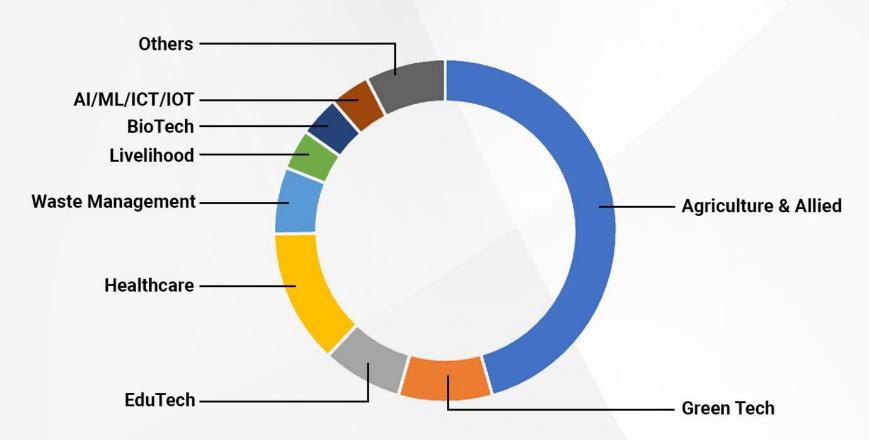
It outlines and reflects on the impact of KIIT-TBI's programs and achievements, focussing on environmental and social impacts. The report highlights the various programs conducted by KIIT-TBI with a specific focus on our association with Startup India. In each of these areas we have been fortunate to have been associated with amazing start-ups, innovators, entrepreneurs and ecosystem partners.

In future years, we will widen the assurance scope of this report to include further key performance data. This gives our stakeholders the opportunity to compare our year-on-year performance. It also accounts for our progress against our long-standing commitments. This report helps describe how we continue to deliver, over and above the expectations of our partners.

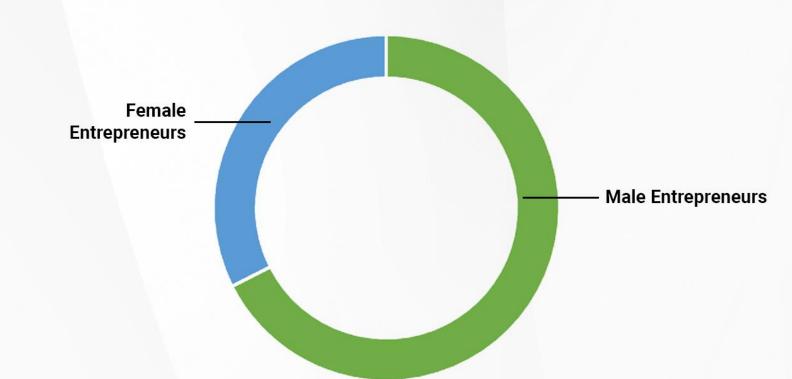
KIIT-Technology Business Incubator has been promoting innovations and entrepreneurship in the country for more than a decade, and KIIT-TBI now has evolved into a potential center of relevance and excellence in the eastern and northeastern part of India. KIIT TBI offers a conducive ecosystem to promote the innovation capacity of the startups/ SMEs and enable them to create new technology-based products and markets leading to job creation and thus strengthening the regional and national economy.

# Social Impact @ a Glance

#### **Supported Sectors**



#### **Gender Parity**



# ₹1,35,99,00,000

#### **Funding Mobilized and Generated**

**Startups Supported** 

**New Ideas Generated** 

Ecosystem Building Workshops 82

**Ecosystem Collaborations** 

**States Covered** 

13

**Lives Transformed** 

3000+

# Our Programs @ a Glance

Social Innovation





**C-Live** 

**Pre-Incubation Program for Agripreneurs** 





MOSJE & IFCI

**Ambedkar Social Innovation Incubation Mission (ASIIM)** 

**HDFC Bank** 



**HDFC Parivartan SmartUp Grant** 



Start-up India

**WING** 

**Agriculture Grand Challenge Program** 

**National Jal Jeevan Mission** 

**Animal Husbandry & Dairying Grand Challenge 2.0** 

# National Jal Jeevan Mission Innovation Challenge





The Innovation Challenge to Develop Portable Device for Water Quality Testing was launched in December 2020 by National Jal Jeevan Mission with a vision to facilitate and empower people to test drinking water quality in their homes and assure the potability of water through the devices prepared under the ambit of this program.

The program was implemented by Invest India with KIIT-Technology Business Incubator as the Incubation Partner for product development.

**Funds Mobilized** 

₹1,35,000

Follow-On Funding

₹9,80,000

**D Technologies Supported** 

**3**Products Commercialized

5 IP Generated

# National Jal Jeevan Mission Innovation - Startups



Elico Ltd.

KVSN Raju
E-Jal Mini (PE-145 & PE-148)



Earthface Annalytics
Soumya Bikash Sen
Padmavati and Padma Bio



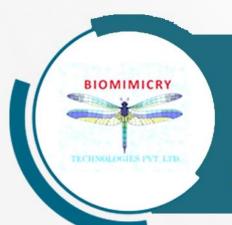
Padmaseetha Technologies

Gowrishankar Uppuluru

Jalavimalata



**EyeNetAqua Solutions** *Kamalesh Chaudhuri*Digital Field Testing Kit



Biomimicry Technologies

Bhim Pandey

Neela Taral



Hueristic Devices
Samuel Rajkumar
HD Flip - Water testing device



Plasti Surge Industries

Kamalesh Daga

Jal Prayogshala water quality testing



Fabetto Ecotech

Anil Sharma
Water Quality Testing Device



Cluix LLP

Robin Singh
Cluix: Water Quality Analyzer

# **ASIIM Program**





Ambedkar Social Innovation and Incubation Mission (ASIIM)", a Govt. of India MOSJE & IFCI Program Initiative to support, promote, hand-hold the start-up ideas of SC entrepreneurs giving them a dynamic and a very diverse ecosystem as well as support to work on their startup.

About 15 SC entrepreneurs have been associated with us till now and have been doing excellent.

15
Technologies Supported

**Funds Mobilized** 

₹4,50,35,000

**Products Commercialized** 

**Follow-On Funding** 

₹6,92,80,000

3 IP Generated

### **ASIIM Startups**



Startup Name: Aether Innovation
Founder: Satyabrata Jena
Product/Service: Electric domestic appliances
parts and accessories, manufacturing.



Startup Name: Advance Design & Analysis Solutions
Founder: Chittaranjan Sethi
Product/Service: Research and experimental development on natural sciences & engineering.



Startup Name: SMPS Electric
Founder: Subhakanta Behera
Product/Service: Power electronics products.

Startup Name: H2M Food & Beverages

Founder: Santosh Khemendu

Sustainable Ingredients for

Extraordinary Outcomes".

Product/Service: "Indigenous Food from



Startup Name: Net 4 U
Founder: Sadhuram Chatriya
Product/Service: Service provide- solve
traditional network problems for speed &
scalability.



Startup Name: Coshal Unfolding Artistry
Founder: Ankesh Banjare
Product/Service: Decorative Items & Candle
Holder Manufacturer.

### **ASIIM Startups**



Startup Name: Crop Defender CROPDEFENDERS Founder: Sumit Kumar Jatwar Product/Service: Sustaianable pest control service



Startup Name: Amahir Paints & Chemicals Pvt Ltd Founder: Amahir Paints

Product/Service: Manufacture of chemical

products.



Startup Name: DocBot Founder: Mandar kamble /Ronit Nandeshwar Product/Service: Doctor Consultancy services.

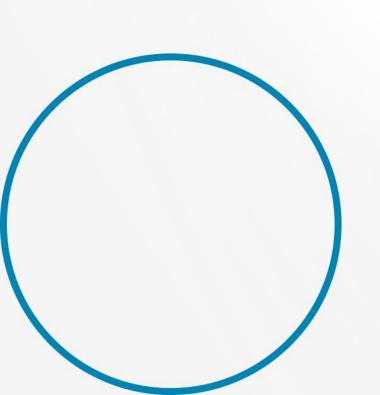


Startup Name: Vertox Labs Pvt Ltd Founder: Vertox Labs Product/Service: VertoX Labs is working in the domain of waste to wealth sector to create a

circular economy - minimizing waste generation.



Startup Name: Yogita Farming Founder: Yogita Farming
Product/Service: Organic Farming Production.



### **HDFC SmartUp Grant**



SmartUp Grants by HDFC Bank are part of a larger effort to create an ecosystem to nurture the spirit of innovation and enterprise in the start-up space. It is an extension of HDFC Bank's SmartUp Solution which offers tailor-made banking and advisory solutions to entrepreneurs.

**Technologies Supported** 

KIIT-TBI is among 9 Incubators selected by HDFC Bank as ecosystem partners for the Program.

**Funds Mobilized** 

₹1,86,00,000

**Follow-On Funding** 

₹5,66,00,000

**Women Led Startups** 

**Products Commercialized** 

IP Generated

### **HDFC SmartUp Grant**



Startup Name: Innolat Technologies Founder: Tushar kant Vadera Product/Service: E-Learning Provider.



Startup Name: Terracroft Agritech Founder: Vaibhav Thackar Product/Service: Smart Agri robot to assist small & medium-sized farmowners.



Startup Name: Rassaa Creations & Innovations Founder: Sagar Channa Product/Service: Unique Pinewood Home Decor Products.





Startup Name: Thoomri Founder: Rakesh Panua
Product/Service: Handloom and handicraft

Luring o-commerce website.



Startup Name: Rechakr Solutions Founder: Shailaja Rangarajan Product/Service: Upcycled products

### **HDFC SmartUp Grant**



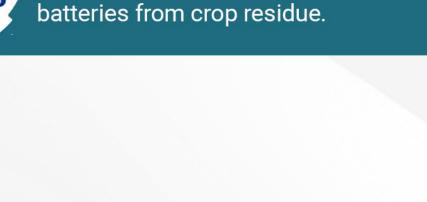
Startup Name: Rusicaa Founder: Doman Tudu Product/Service: Indigenous-owned fashion and accessories brand.



Startup Name: Nexus Power Founder: Nishita Baliarsingh
Product/Service: Fast charging rechargeable batteries from crop residue.



Startup Name: Manikstu Agro Founder: Jayanti Mahapatra & Biren Sahoo Product/Service: Goat farming.





Startup Name: Lal-10 Pvt Ltd Founder: Maneet M. Gohil Product/Service: Marketplace helping international buyers source authentic products from reliable and verified Indian MSMEs.



**Startup Name**: Forestica Booty Founder: Sanjeev kumar Singh
Product/Service: Indiginous Forest Products

### **C-Live Program**





C-Live was a 4-month structured virtual capacity building program for supporting startups that are working in the livelihood space. KIIT-TBI with support of investor partner Upaya Social Ventures ,Social alpha, Let's Venture and with ecosystem partners: Startup Odisha and CSL kick started this program in November 2020.

The program was uniquely designed with the entry-level and exit-level investor exposure opportunities to enhance their growth path and structured progress mapping. 12 selected startups from pan India were engaged in the 4 month extensive and very interacting cohort learning about the 4 focused area i.e. Operations, Marketing, Financial Management and Roulette of funding.

1 1 Technologies Supported

Women Led Startups

**Follow-On Funding** 

₹1,33,30,000

Products Commercialized

27 IP Generated

### **C-Live Startups**



Startup Name: Bariflo Labs Founder: Mrutyunjaya Sahu Product/Service: Aquafarming



Startup Name: Vedam Agro Enterprises Founder: Kshetrimayum Vedmani Devi Product/Service: Manufacturer of spices, fruit juice & oyster mushroom.



Startup Name: Plashbot Technologies Founder: Vishal Poddar Product/Service: Technological solutions related to surface water bodies for improving transportation, navigation



Startup Name: Padcare Founder: Ajinkya Dhariya
Product/Service: Sustainable sanitation technology



Startup Name: Skillskonnect Global Founder: Dhiraj Ahuja Skillskonnect Product/Service: Retail Network for supplying candidates for employment and strengthening the network for Job Seekers.



Startup Name: Greengine Environmental Technologies Founder: Nitin Srivastava Product/Service: Environmental services and product company

### **C-Live Startups**



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Product/Service: Sustainable sanitation technology



Startup Name: Skillskonnect Global Skillskonnect Product/Service: Retail Network for supplying candidates for employment and strengthening the network for Job Seekers.



**Startup Name:** Greengine Environmental Technologies Founder: Nitin Srivastava Product/Service: Environmental services and product company



Startup Name: Villa Mart Founder: Ramesh Chandra Biswal Product/Service: Agricultural Services

# **Pre-Incubation Program for Agripreneurs**

The Pre Incubation Mentoring Program for Agripreneurs was launched by KIIT-Technology Business Incubator in collaboration with NABARD - National bank for Agriculture and Rural Development, BAYER AG and Samunnati Financial Intermediation and Services.

It was a power packed session of 30 hours spread across 45 days along with 5 doubt clearing sessions. The program was launched on 29th October 2021 by Dr. Mrutyunjay Suar, CEO KIIT-TBI and DR. Nisith Parida, Director, KIIT School of Rural Management

5 Collaborations

14
Knowledge Sessions

5
Total States Covered

150 Land Total Lives Impacted

# WING - Women Rise Together

WING is a capacity development program designed by Startup India DPIIT, Ministry of commerce and industry, GoI for aspiring and budding women entrepreneurs.

The program aims to support by training them, providing mentorship support and an opportunity to present their startups to the stakeholder of the startup ecosystem. The program focused on 6 states across eastern India conducting about 30 capacity building workshops.

Total States Covered

1200 \_\_\_\_\_
Total Lives Impacted

30 Laborations

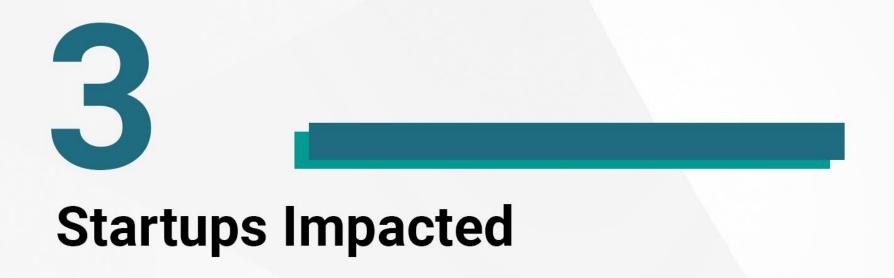
21 Ideas generated

30 Workshops

# **Agriculture Grand Challenge**

KIIT TBI organized the third meet up for Agristartups under Agriculture Grand Challenge Program by Invest India and Ministry of Agriculture, Gol.

The startups were introduced as dedicated one on one to the pool of mentors from Grameen Impact Investment, Ananya Finance, Samunnati, Caspian Impact Investment Fund, Plataforma Capital and Social Alpha. The program aims to support startups solving key challenges faced by Indian farmers.



**Support Provided** 

10
Technologies Supported

**▼ Incubation Support** 

**▼ IP Support** 

**Business & Technical Mentorship** 

Investor Connects

Market Connects

**Funds Mobilized** 

₹37,00,000

# **Agriculture Grand Challenge Startups**



Startup Name: Pradwan Technologies Founder: Shankar Bhardwaj Product/Service: Farmsurge is a digital platform which connects farmers directly to agri inputs.



Startup Name: Samudra Network Founder: Rajiv Bhatia Product/Service: Rajiv Bhatia's solution "Bachat" digitally captures information on farmers.



Startup Name: Greenday - Kisan Ki Dukan Founder: Prateek Rastogi Product/Service: Greenday has developed a unique IT enabled online purchase and home delivery.



Startup Name: Woolly Farms Founder: Nithun Product/Service: Woolly Farms has created a platform which enables clusters of digital rooftop farms.



Startup Name: Roshni Agri Info System Founder: Rajeev Tomer Product/Service: Digital AgriClinic is a personalized- Agri Expert System serving as Farmer's One Stop Solution.

# **Agriculture Grand Challenge Startups**



Startup Name: Vasudhaika Software Founder: Sreekanth Voletti Varudhaika Product/Service: Kalgudi connects farmers, traders, input dealers, logistics providers, academia, market yards.



Startup Name: AgriApp Founder: Tejaswini M Product/Service: AgriApp has developed a price forecasting model which considers.



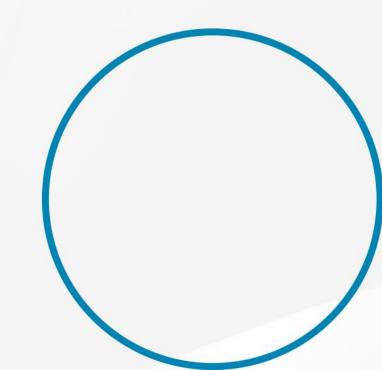
**Startup Name**: RandomTrees TRANDOMTREES Founder: Radhika Pali Setti Product/Service: Random Trees' price forecasting business model works on a model for farmers



Startup Name: ATGC Biotech Founder: Dr. Burla Sashidhar Product/Service: ATGC technologies are essentially a preventive in nature that restricts breeding of insects.



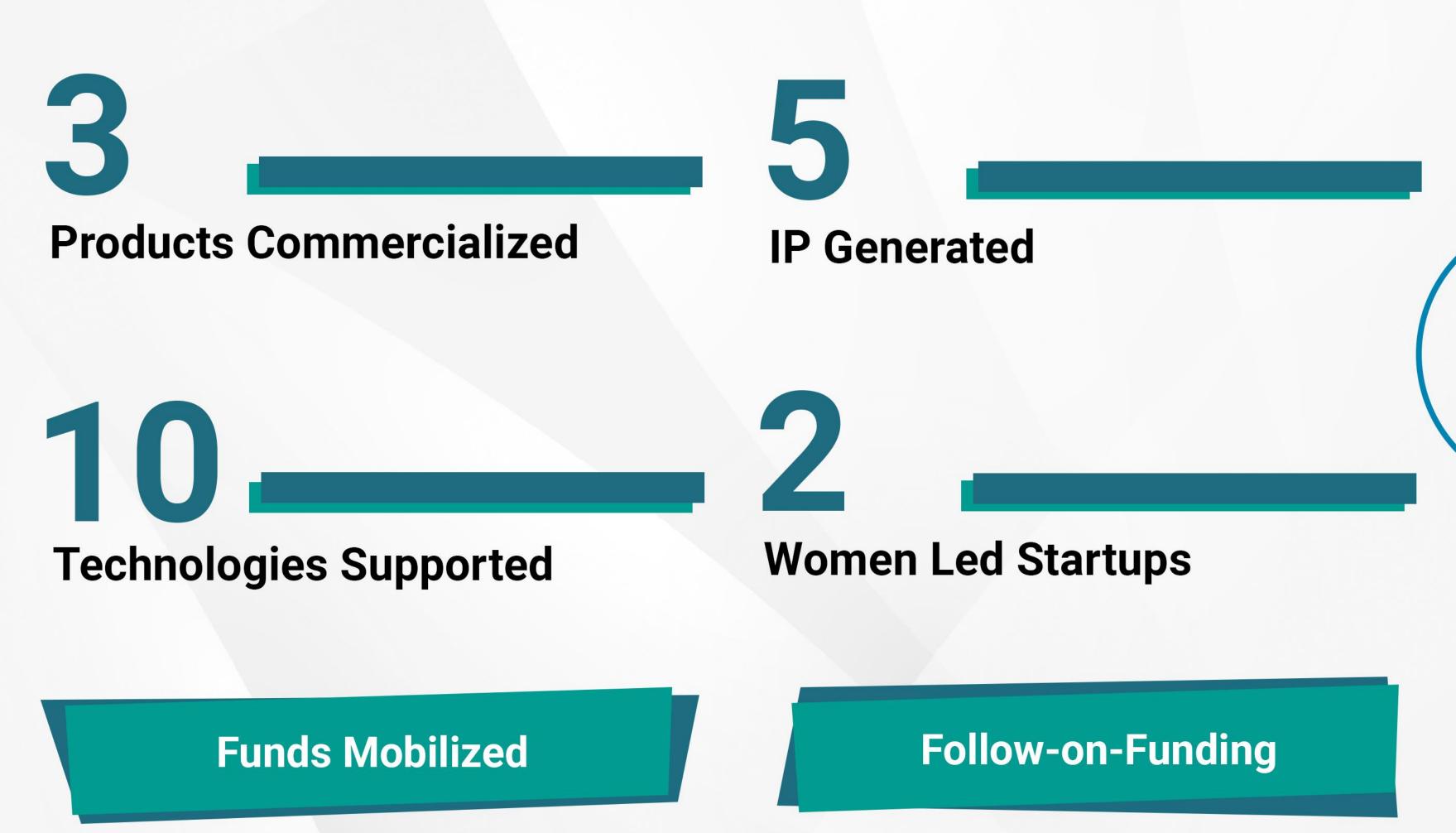
Startup Name: TRITHI Robotics Founder: Sanjana Product/Service: TRITHI Robotics provide end to end crop management to farmers.



# **Animal Husbandry & Dairying Grand Challenge 2.0**

Startup India and Department of Animal Husbandry & Dairying launched the second edition of 'Animal Husbandry Startup Grand Challenge', to scout for innovative and commercially viable solutions to address the problems faced by the animal husbandry and dairy sector.

In order to execute the incubation and other operational tasks with an aim to provide incubation support to Startups selected through the 'Animal Husbandry Startup Grand Challenge 2.0' Startup India selected KIIT-TBI in 2022 to provide 12 Month Incubation cum Acceleration Support to 10 selected startups addressing 5 unique problem statements.



₹ 1,51,00,000

₹85,00,000

#### **TRAILBLAZERS**

#### **Nexus Power**

Founder: Nishita Baliarsingh



Innovation: The proprietary battery technology from Nexus uses bio-organic nano-materials with unique fast regenerative properties. The concepts of Bio-Mimicry and Industrial Ecology form the development structure of the battery, and give the bio-degradable nature to both the electrodes and the electrolyte. The batteries are designed with a patented combination of parallel and series circuit arrangement for the cells in the pack. The arrangement allows adequate levels of current flow and voltage, enabling the fast charge mechanism.

#### **Achievements:**

- ▶ Best Sustainable Enterprise, Enterprise Business Awards 2019
- Best Enterprise Innovation, OASME, 2019
- Innovative Enterprise of the Year, CII Yi Innovation Startup Expo, 2019
- ▶ 300+ Buyers
- ▶ 100+ Jobs Created

#### Manikstu



Founder: Jayanti Mahapatra

Innovation: By institutionalizing the sector and bringing in rural goat farmers, Manikstu will primarily focus on the overall improvement of the goat sector through the following factors: goat nutrition and improvement, health improvements and prevention of diseases, and the practices of breeding and genetics. By bringing social change into the region of Odisha via the workforce, Manikstu can work to establish this region as a food processing and animal husbandry corridor, attracting other farmers and thus creating more jobs for the rural poor.

#### **Achievements:**

- ▶TOP 5 Startup in Odisha Starup Carnival 2022
- ▶Top 10 Startup in Fundstact 2.0
- ► Agri Sector award by OCF
- Agri Sector award by Otv Citizenship Award
- ►INVENT Fund Recipient from DFID

#### **Flixdrop**



Founders: Dharmendra Kumar Uttiya Mukherhee

Innovation: Flixdrop is revolutionizing the milk yield by 2X for Dairy farms with the help 'A cattle neck mounted Smart Collar' that tracks biological changes in the animal body 24/7 thru of AI/ML driven Data Analytics and automatically generates actionable alerts on Heat, Health, Nutrition etc. for the dairy owners/farmers. It also provides Digital Dairy Management Software called DMS

#### **Achievements:**

- > Startup India (Govt.) Grand challenge Winner 2022
- ► BIRAC BIG Grant 2022
- Partnership with NDRI"

#### MachPhy



Founder: Pradeep Rout

Innovation: To revolutionize and disrupt the cold storage and cold supply chain by providing state-of-art affordable-value-centric technological solutions with an increasing need for sustainable cold storage alternatives in last-mile delivery, storage/warehousing and transportation.

#### **Achievements:**

- 2 Patented Products
- \$130,000 Funding Received
- ▶ 10+ Successful Pilot Projects

#### **TRAILBLAZERS**

#### Elico

Connecting Science & Lab

Founder: KVSN Raju

Innovation: Elico Ltd. has developed an integrated water testing solution that has pre-programmed water methods for a range of parameters with built-in battery. The e-Jal mini is segregated into three models: e-Jal mini (PE-145) tests color, total hardness, free residual chlorine, turbidity and TSS. e- Jal mini (PE-148) detects Ammonia, Nitrate, Chromium and Phosphate. The last model is to test pH and TDS.

#### **Achievements:**

- Winners Jal Jeevan Mission
- ▶ Device validated at NABL labs and State water testing labs
- Field Testing Complete
- GeM onboarding complete

#### Cluix



Founder: Robin Singh

Innovation: CLUIX C011 is a Pre-Calibrated hand-held Digital Water Quality analyzer that can detect 8 critical parameters of drinking water as per IS 10500 using colorimetry, potentiometry, conductivity, and nephelometry. The device is IoT enabled and can share testing data with GPS coordinates with the organisation's central server for monitoring.

#### **Achievements:**

- Winners Jal Jeevan Mission
- ▶ Device validated at NABL labs and State water testing labs
- ► Field Testing Complete
- ▶GeM onboarding complete

#### **MedTel Healthcare**



Founders: Dr Lalit Ranjan Manik, Dr Timiresh Das, Mr Ajit Choudhury, Dr Soumyakant Das

Innovation: MedTel iLab – Door set-up check-ups & virtual care solutions through 20+ portable devices covering 60+ parameters for the under-served area with complete as well as customized solutions. Chronic Diseases iLab; Pregnancy iLab; MedTel iRPM - Remote Patient Monitoring & digital therapeutics

solutions for personalized care. Diabetes iRPM; Pregnancy iRPM; Hypertension iRPM.

#### **Achievements:**

- ▶ "Top 100 HealthTech Startup" in Southeast Asia 2022 Holon IQ
- Award for "Connected Care startup in India" by the Ambassador of Ecuador
- ▶ "Pride of Odisha Award" Make in Odisha Conclave 2018

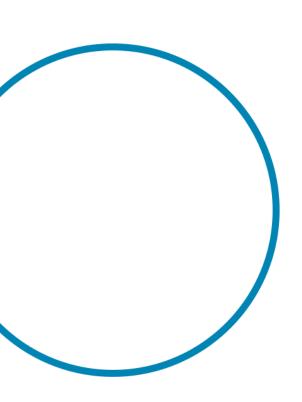
#### Lahre Spectrum Agro

Founder: Ramlal Lahre

Innovation: LSAPL would be an 'ecosystem creator' through manufacturing and providing services together farmers/suppliers, local buyers, MR and agents on the sector of therapeutics, with a manufacturer and service provider for each stakeholder, including listing farmers/suppliers and rating them, taking orders for the farmers/suppliers by buyers, fulfilling orders through our herbal and natural products.

#### **Achievements:**

- National Innovative farmer 2020, ICAR.
- Gold Medal. Chhattisgarh MSME resilience Award, NIDHI-EIR."







# Social Impact Report 2022

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